



ADVENT RESOURCES, INC.

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IN THE NEWS

Data from
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New Models Gain Sales in April

Among 11 new models that were launched in the U.S. market during the past 6 months, seven have increased sales and share in nearly every month since their introductions, according to the J.D. Power and Associates Sales Report.SM Two of the seven were midsize models and five were compacts, while only two of the seven were premium or luxury entries. Four of the seven were crossovers (CUVs). In addition, in its first month on the market, the new 2010 Chevrolet Camaro posted its first sales of 614 units in April, which gave it a 4.9% share of the midsize sporty subsegment.

- The new 2009 Audi Q5, which launched in January, garnered its largest monthly share to date — 21.1%—which made it the second-best-seller in the compact premium CUV subsegment.

- The new Volvo XC60, which has been on sale for 3 months, posted its best sales and share gains, ending April with a 12.6% share of subsegment deliveries.

- Although the new 2010 Mercedes-Benz GLK-Class did not post a sales or share gain in April, the GLK remained the bestseller in the category last month with a 32.6% share.

- Three compacts also posted gains from March. The 2010 Kia Soul compact CUV, the Pontiac G3/Wave subcompact and the Honda Insight hybrid compact.

- The redesigned 2009 Nissan 370Z posted slightly lower sales in April, compared to March. However, when sales were combined with its predecessor—the 350Z—the Z led the category in April with sales.

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Advent Welcomes




We are proud to welcome **James Wood Motors** to the Advent client family.

James Wood began selling used cars in 1968 and opened a new Pontiac, Buick & GMC Dealership in Decatur in 1978. This year, James Wood Motors will celebrate their 30th Anniversary and welcomes customers to their dealerships for sales and service of Buick, Cadillac, Chevrolet, GMC and Pontiac cars and trucks.

“Some of our customers drive for more than an hour to get to our dealerships in Decatur and Denton,” Wood said. “They have discovered – as our advertising slogan said for years that ‘The difference is worth the distance.’ Our philosophy is that ‘We’ll beat any deal.’ There’s nothing more straightforward than that.”

General Motors has honored the Wood dealerships with the Mark of Excellence award for sales and service leadership. Chevrolet has named Wood one of its Leaders of Distinction and the Decatur dealership received Buick’s Best in Class award for 10 consecutive years. Contact them online at www.jameswood.com.

Advent is pleased to include the dealerships of James Woods Motors on its client roster and anticipate a profitable future. 

Power User of the Month

Taylor Wondries

Dealer Principal


Reno Nissan

Taylor Wondries of Reno Nissan

deserves the congratulations of Advent Resources and we are pleased to name him as our Power User this month.



Taylor is a hands-on Dealer Principle with his staff as well as with the implementation of Advent. Just recently Internet Lead Management and Desk Log were installed at his dealership. The install went off without a hitch, thanks to him. In addition to being such an involved head guy, Taylor has been quite instrumental with developments to our CRM.

DP’s like you, Mr. Wondries, are making Advent a better tool more and more everyday. Thank you and congratulations, again! 

How to call for help

George Phillips, an elderly man from Denton, Texas, was going up to bed when his wife told him that he’d left the light on in the garden shed, which she could see from the bedroom window. George opened the back door to go turn off the light, but saw that there were people in the shed stealing things.

He phoned the police, who asked “Is someone in your house?”

He said “No, but some people are breaking into my garden shed and stealing from me.”


Then the police dispatcher said “All patrols are busy. You should lock your doors and an officer will be along when one is available.”

George said, “Okay.”

He hung up the phone and counted to 30. Then he phoned the police again. “Hello, I just called you a few seconds ago because there were people stealing things from my shed. Well, you don’t have to worry about them now because I just shot them.” and he hung up.

Within five minutes, six police cars, a SWAT team, a helicopter, two fire trucks, a paramedic, and an ambulance showed up at the Phillips’ residence, and caught the burglars red-handed.

One of the policemen said to George, “I thought you said that you’d shot them!”

George said, “I thought you said there was nobody available!” 

Using Explorer

Caution advised with updates

Internet Explorer 8 was added to “automatic updates” by Microsoft recently.

As we don’t support IE8 with CRM at this time, we would strongly discourage our clients from upgrading to the new version. It would be prudent to wait until a few patches have been applied and the browser is really stable.

If you have already installed IE8 you should use it in “IE7 Compatibility Mode” which Microsoft claims is not supposed to break any functionality. Try these links for tech help.


Uninstall IE8:

<http://support.microsoft.com/kb/957700>

Using Compatibility Mode:

<http://support.microsoft.com/kb/956197/LN/#1>

To make it work properly, you will need to go to tools and select compatibility view settings and add the server address to the box. This will run the CRM website in compatibility mode and act similar to IE7 for that particular website.

Please call our hardware department at 310-241-1500 if you have any questions. 

How long, Doc?

I recently picked a new primary care doctor. After two visits and exhaustive Lab tests, he said I was doing ‘fairly well’ for my age. (I just turned 49.)

A little concerned about that comment, I couldn’t resist asking him, “Do you think I’ll live to be 80?”

He asked, “Do you smoke tobacco, or drink beer or wine?”

“Oh, no,” I said. “And I’m not doing drugs, either!”

“Do you eat rib-eye steaks and barbecued ribs,” he asked?

I said, “Not much. My former doctor said red meat is very unhealthy!”


“Do you spend a lot of time in the sun, like playing golf, sailing, hiking, or bicycling?”

“No, I don’t,” I said.

He went on, “Do you gamble, drive fast cars or have romantic

entanglements?”

“No,” I said.

He looked at me for a moment and said, “Then, why do you even give a damn?” 

Only 10 things

There are only 10 things you need to repair any car, any time, any place..

1. Duct Tape: Not just a tool, a veritable Swiss Army knife in stickum and plastic. It's safety wire, body material, radiator hose, upholstery, insulation, tow rope, and more - in an easy to carry package. Sure, there's prejudice surrounding duct tape in professional competitions, but in the real world, everything from LeMans-winning Porsches to Atlas rockets and attack-helicopters use it by the yard. The only thing that can get you out of more scrapes is a cell phone.

2. Vice Grips: Equally adept as a wrench, hammer, pliers, baling wire twister, breaker-off of frozen bolts and wiggle-it-til-it-falls-off tool. The heavy artillery of your tool box, vice grips are the only tool designed expressly to fix things screwed up beyond repair.

3. Spray Lubricants: A considerably cheaper alternative to new doors, alternator, and other squeaky items. Slicker than pig phlegm, repeated soakings will allow the main hull bolts of the Andrea Doria to be removed by hand. Strangely enough, an integral part of these sprays is the infamous Little Red Tube that flies out of the nozzle if you look at it cross eyed (one of the 10 worst tools of all time).

4. Margarine Tubs with Clear Lids: If you spend all your time under the hood looking for a frendle pin that caromed off the pertal valve when you knocked both off the air cleaner, it's because you eat butter. Real mechanics consume pounds of tasteless vegetable oil replicas just so they can use the empty tubs for parts containers afterward. (Some chuck the tub contents or use the-colored goo to repack wheel bearings.)

5. Big Rock at the Side of the Road: Block up a tire. Smack corroded battery terminals. Pound out a dent. Scientists

have yet to develop a hammer that packs the raw banging power of granite or limestone. This is the only tool with which a "Made in Malaysia" emblem is not synonymous with the user being maimed.

6. Plastic Zip Ties: After 20 years of lashing down stray hose and wiring with old bread ties, some genius brought a slightly slicked-up version to the auto parts market. Fifteen zip ties can transform a hulking mass of amateur-quality wiring from a working model of the Brazilian Rain Forest into something remotely resembling a wiring harness. Of course it works both ways. When buying a used car, subtract \$100 for each zip tie you find under the hood.

7. Ridiculously Large Craftsman Screwdriver: Let's admit it. There's nothing better for prying, chiseling, lifting, breaking, splitting or mutilating than a huge flat bladed screwdriver, particularly when wielded with gusto and a big hammer. This is also the tool of choice for all oil filters so insanely located that they can only be removed by driving a stake in one side and out the other. If you break the screwdriver - and you will just like Dad and your shop teacher said - who cares, it has a lifetime guarantee.

8. Baling Wire: Commonly known as MG muffler brackets, baling wire holds anything that's too hot for tape or ties. Like duct tape, it's not recommended for NASCAR contenders, since it works so well you'll never need to replace it with the right thing again. Baling wire is a sentimental favorite in some circles, particularly with the Pinto, Gremlin, and Rambler set.

9. Bonking Stick: This monstrous tuning fork with devilish pointy ends is technically known as a tie-rod separator, but how often do you separate tie-rod ends? Once every decade if you're lucky. Other than medieval combat, its real use is the all-purpose application of undue force, not unlike that of the huge flat-bladed screwdriver. Nature doesn't know the bent metal panel or frozen exhaust pipe that can stand up to a good bonking stick. (Can also be used to separate tie-rod ends in a pinch, of course, but does a lousy job of it).

10. A Cell Phone: See tip #1 above. 