



# Advent Resource

P.O. Box 1740, San Pedro, CA 90733-1740

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## IN THE NEWS

Data from  
*Powergram*®

### Science Panel Reviews Fuel Study

The National Academy of Sciences will take another look at the fuel economy of SUVs, minivans and light trucks, following complaints that its recent report overestimated the industry's ability to improve fuel efficiency. The new report, which may include minor revisions, will be released in November, Reuters reports. Auto industry lobbyists insist that the first report double-counted the effects of available fuel efficiency technologies, which inflated the panel's calculated reductions.

### Toyota Financial Services Updates Web Site

Toyota Financial Services has enhanced its Web site ([toyota-financial.com](http://toyota-financial.com)) to offer better navigation and more information on finance, insurance options and vehicle protection products to potential and current Toyota customers. Current customers now can access their finance and lease accounts with a single log-in. Toyota's Lexus luxury division also has enhanced its site. A pilot online credit application is available in a few Western states, including California.

### Delphi Wins GM Contract

Delphi Automotive Systems will supply General Motors Corp. with its advanced passive occupant detection system (PODS). The system will be featured in GM vehicle programs between 2001 and 2004. Delphi's system was introduced last year as standard equipment on the 2001 Jaguar XK sports car and is slated to be used in other Ford vehicles. The auto parts maker expects revenue from the system to exceed \$300 million annually by 2004.


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## Advent Welcomes


**W**e here at Advent are pleased to announce our new clients for the month of October.

From Southern California we welcome **Carl Burger Dodge** in San Diego, **Circle Imports**, which represents VW and Audi in Long Beach; **South Bay Saab** in Torrance; and **Volkswagen of Van Nuys** in Van Nuys.

In addition, from Northern California we welcome **Butts Motors** in Seaside, located on the Monterey Peninsula.

We are gratified to see so many new clients this month and we look forward to a long and mutually beneficial relationship. 

## Power User of the Month Staff of Superior Nissan

**I**n this space, we usually honor an individual at one of our customer's dealerships who exemplifies the spirit of team work and cooperation in working with us at Advent Resources. Well, this month we depart from the routine and honor an exceptional group of folks at **Superior Nissan** in City of Industry, California. All of the following did a tremendous job helping our installation team convert their store for operation on the Advent system: Donna Santos, Celeste Sabala, Cathy Rose, Angela Morena and Tony Lam. What makes this feat all the more impressive is that they went live on Advent **more than a month before** they went live on ADP, a rare occurrence. They stayed calm and maintained a sense of humor throughout this arduous process, even though it made for a lot of extra work in the business office. Our hats are off to you, team! 

## Do You Speak English? Of A Sort

**P**eople in other countries sometimes go out of their way to communicate with their English-speaking visitors. Here is a selection of some signs seen around the world.

☞ Hotel, Acapulco:  
*The Manager Has Personally Passed All The Water Served Here.*

☞ Doctor's office, Rome:  
*Specialist In Women And Other Diseases.*

☞ Car rental brochures, Tokyo:  
*When Passenger Of Foot Heave In Sight, Tootle The Horn. Trumpet Him Melodiously At First, But If He Still Obstacles Your Passage Then Tootle Him With Vigour.*

☞ Information booklet about using a hotel air conditioner, Japan:  
*Cooler And Heates: If You Want Condition Of Warm Air In Your Room, Please Control Yourself.*

☞ On a poster in Kenya:  
*Are You An Adult That Cannot Read? If So, We Can Help.*

☞ In a Nairobi restaurant:  
*Open Seven Days A Week, And Weekends Too.*

☞ In a cemetery:  
*Persons Are Prohibited From Picking Flowers From Any But Their Own Graves.*


☞ Tokyo hotel's rules and regulations:  
*Guests Are Requested Not To Smoke Or Do Other Disgusting Behaviours In Bed.*

☞ On the menu of a Swiss restaurant:  
*Our Wines Leave You Nothing To Hope For.*

☞ Hotel elevator, Paris:  
*Please Leave Your Values At The Front Desk.*

☞ Airline ticket office, Copenhagen:  
*We Take Your Bags And Send Them In All Directions.*

☞ A laundry in Rome:  
*Ladies, Leave Your Clothes Here And Spend The Afternoon Having A Good Time.*

☞ In a Swiss mountain inn:  
*Special Today - No Ice Cream* 


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## Good News

### CVR/Advent/DMV

Gray Davis has signed new legislation to allow Franchised Car Dealers in California to register new and used vehicles from the dealership instead of standing in line at the DMV. This is good news for the dealer, as he currently provides this service the old fashioned way by having someone stand in line at the DMV. It is good news for consumers in that registration becomes a fast and easy process for them.

The dealer must sign up with CVR for this service and is then basically put on line to the DMV through CVR. Advent has integration to CVR which will enable great efficiency for your dealership. We push the transaction record to CVR's registration project software and then it dials up and submits the data to the DMV, prints the title and registration paperwork, and issues the plates and tags all at once. Your dealership collects a fee from the consumer for this service, so you must make sure this is an efficient process, resulting in a positive cash flow operation. We will be charging a nominal monthly support fee of \$75.00 per store for the integration and support of the software.

Contact Advent to have the integration software set up so you can streamline the registration process for you and your customers. Call 310-241-1500 and we will be happy to get you started. 


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## Venus Speaks

### Ouch!

Women don't hold back. They told us what they really think. We report, you decide.

- ☯ *A man is like fine wine. He starts out raw as grapes, and it's a woman's job to stomp on him and keep him in the dark until he matures into something she'd like to have dinner with.*
- ☯ *If they put a man on the moon, they should be able to put them all there.*
- ☯ *If you want a committed man, look in a mental hospital.*


- ☯ *Women don't make fools of men. Most of them are the do-it-yourself types.*
- ☯ *Never let your man's mind wander. It's too little to be let out alone.*
- ☯ *Go for younger men. You might as well. They never mature anyway.*
- ☯ *Tell him you're not his type – you have a pulse.* 

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## Mars Answers

### Ouch Again!

Men think this whole "relationship thing" would run more smoothly if only the girls would remember these guy rules:

- ☯ *If you think you're fat, you probably are. Don't ask us.*
- ☯ *Learn to work the toilet seat; if it's up, put it down.*
- ☯ *Sometimes we're not thinking about you. Live with it.*
- ☯ *Ask for what you want. Subtle hints don't work.*
- ☯ *Anything you wear is fine. Really.*
- ☯ *No, we don't know what day it is. We never will. Mark anniversaries on a calendar.*
- ☯ *"Yes" and "No" are perfectly acceptable answers.*
- ☯ *Don't fake it. We'd rather be ineffective than deceived.*
- ☯ *You have too many shoes.*
- ☯ *Whenever possible, please say whatever you have to say during commercials.*
- ☯ *Christopher Columbus didn't need directions, neither do we.*
- ☯ *Let us ogle. If we don't look at other women, how can we know how pretty you are?* 

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## Head Scratchers

### Hmmmm...

Someone with more time than we have ponders the questions that confound us all. Watch this space for the answers. In fact, keep watching for a long time...

- ? If you take an Oriental person and spin him around several times, does he become disoriented?
- ? Why do we say something is out of whack? What's a whack?
- ? Do infants enjoy infancy as much as adults enjoy adultery?
- ? If a pig loses its voice, is it disgruntled?
- ? If love is blind, why is lingerie so popular?
- ? When someone asks you, "A penny for your thoughts" and you put your two cents in, what happens to the other penny?
- ? Why is the man who invests all your money called a broker?
- ? Why do croutons come in airtight packages? Aren't they just stale bread to begin with?
- ? Why are a wise man and a wise guy opposites?
- ? Why do overlook and oversee mean opposite things?
- ? Why isn't the number 11 pronounced onety one?
- ? "I am" is reportedly the shortest sentence in the English language. Could it be that "I do" is the longest sentence?
- ? If lawyers are disbarred and clergymen defrocked, doesn't it follow that electricians can be delighted, musicians denoted, cowboys deranged, models deposed, tree surgeons debarked, and dry cleaners depressed?
- ? If Fed Ex and UPS were to merge, would they call it Fed UP?
- ? Whatever happened to Preparations A through G?
- ? I was thinking about how people seem to read the Bible a whole lot more as they get older; then it dawned on me ... they're cramming for their final exam.
- ? If a cow laughed, would milk come out her nose? 